



**Enquiry/Navrae:** Evert Benade  
Project Manager  
Department of Financial Services  
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**Reference number:** FIN036/2024  
**Date:** 17 September 2025

**Innovo Networks**  
The Forum G07  
North Bank Lane  
Century City  
Milnerton  
7441

Per e-mail: [damian@innovonet.co.za](mailto:damian@innovonet.co.za)

Dear Sir/Madam

**TENDER NUMBER: FIN036/2024**

**TENDER FOR THE APPOINTMENT OF AN INTERNET SERVICE PROVIDER FOR ALL GEORGE MUNICIPALITY SITES, AS AND WHEN REQUIRED, FOR A PERIOD OF FIVE (5) YEARS FROM DATE OF APPOINTMENT.**

The Procurement Process has been completed, and no disputes were received. As such, it is our pleasure to inform you that your company has been selected by the Municipality's Bid Adjudication Committee as the preferred bidders in terms of Tender **FIN036/2024**.

<b>DESCRIPTION</b>	<b>TOTAL RATES</b> (All Applicable Taxes Included)
Appointment of An Internet Service Provider for All George Municipality Sites, as and when required, for a period of Five (5) Years from Date of Appointment, subject to the following conditions:  a) That option 1 not be awarded.  b) That Section 33 of the Municipal Finance Management Act is complied with.	As per tendered rates (Option 2)

**\*This is a rates-based tender and apart from any possible allowances made in the tender documentation, no minimum quantities or values are guaranteed by George Municipality.**

Please ensure you adhere to the specifications of the tender for the duration of the contract, keeping in mind that poor performance will be taken into account when considering future procurement opportunities with the Municipality.

Note that this award is only finalised when both parties have signed the Contract / Service Level Agreement and Form of Offer & Acceptance.

Yours sincerely

**CA DU PLESSIS**  
**DIRECTOR: FINANCIAL SERVICES**

**OPTION 2:**

**Fibre solution for the George municipal area and individual solutions for Uniondale and Haarlem if not covered in Fibre**

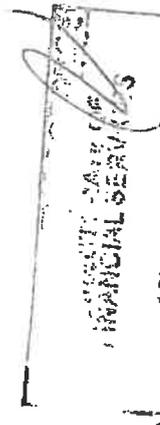
George municipal area (excluding Uniondale and Haarlem)					
PRICING SCHEDULE D – Fibre Solution					
	Total price per month (inclusive of VAT) Year 1 Period ending 30 June 2025	Total price per month (inclusive of VAT) Year 2 1 July 2025 to 30 June 2026	Total price per month (inclusive of VAT) Year 3 1 July 2026 to 30 June 2027	Total price per month (inclusive of VAT) Year 4 1 July 2027 to 30 June 2028	Total price per month (inclusive of VAT) Year 5 1 July 2028 to 30 June 2029
500MB Fibre optic internet bandwidth service connection	R30 499.00	R30 499.00	R30 499.00	R30 499.00	R30 499.00
100MB Fibre optic internet bandwidth service connection	R11 500.00	R11 500.00	R11 500.00	R11 500.00	R11 500.00
200MB Fibre optic internet bandwidth service connection	R27 949.00	R27 949.00	R27 949.00	R27 949.00	R27 949.00
1000MB Fibre optic internet bandwidth service connection	R42 599.00	R42 599.00	R42 599.00	R42 599.00	R42 599.00
Additional Static / Live Internet IP Addresses	R1 499.00	R1 499.00	R1 499.00	R1 499.00	R1 499.00
<b>TOTAL</b>					
	<b>TOTAL FOR YEAR 1, 2, 3, 4 &amp; 5</b>				<b>R6 155 820.00</b>

PRICING SCHEDULE E - Express Route						
Nr	Description	Total price per month (inclusive of VAT) Year 1 Period ending 30 June 2025	Total price per month (inclusive of VAT) Year 2 1 July 2025 to 30 June 2026	Total price per month (inclusive of VAT) Year 3 1 July 2026 to 30 June 2027	Total price per month (inclusive of VAT) Year 4 1 July 2027 to 30 June 2028	Total price per month (inclusive of VAT) Year 5 1 July 2028 to 30 June 2029
6	Express Route 50 Mbps (Uncapped & Unshaped)	R8 999.00	R8 999.00	R8 999.00	R8 999.00	R8 999.00
7	Express Route 100 Mbps (Uncapped & Unshaped)	R12 999.00	R12 999.00	R12 999.00	R12 999.00	R12 999.00
8	Express Route 200 Mbps (Uncapped & Unshaped)	R16 499.00	R16 499.00	R16 499.00	R16 499.00	R16 499.00
9	Express Route 500 Mbps (Uncapped & Unshaped)	R27 949.00	R27 949.00	R27 949.00	R27 949.00	R27 949.00
10	Express Route 1 Gbps (Uncapped & Unshaped)	R32 499.00	R32 499.00	R32 499.00	R32 499.00	R32 499.00
	Express Route 2 Gbps (Uncapped & Unshaped)	R54 559.00	R54 559.00	R54 559.00	R54 559.00	R54 559.00
	Express Route 5 Gbps (Uncapped & Unshaped)	R119 940.00	R119 940.00	R119 940.00	R119 940.00	R119 940.00

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13	Express Route 10 Gbps (Uncapped & Unshaped)	R147 200.00				
14	Express Route 40 Gbps (Uncapped & Unshaped)	R239 900.00				
15	Express Route 100 Gbps (Uncapped & Unshaped)	R679 800.00				
16	Additional Static / Live Internet IP Addresses	R1 500.00				
<b>TOTAL</b>						
<b>TOTAL FOR YEAR 1, 2, 3, 4 &amp; 5</b>						
<b>R80 510 640.00</b>						

  
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Uniondale						
PRICING SCHEDULE F – Internet 1:1						
Nr	Description	Total price per month (inclusive of VAT) Year 1 Period ending 30 June 2025	Total price per month (inclusive of VAT) Year 2 1 July 2025 to 30 June 2026	Total price per month (inclusive of VAT) Year 3 1 July 2026 to 30 June 2027	Total price per month (inclusive of VAT) Year 4 1 July 2027 to 30 June 2028	Total price per month (inclusive of VAT) Year 5 1 July 2028 to 30 June 2029
17	Internet 1:1 10Mb/s Uncapped & Unshaped	R6 151.00	R6 151.00	R6 151.00	R6 151.00	R6 151.00
18	Internet 1:1 20Mb/s Uncapped & Unshaped	R6 800.00	R6 800.00	R6 800.00	R6 800.00	R6 800.00
19	Internet 1:1 50Mb/s Uncapped & Unshaped	R8 599.00	R8 599.00	R8 599.00	R8 599.00	R8 599.00
20	Internet 1:1 100Mb/s Uncapped & Unshaped	R10 899.00	R10 899.00	R10 899.00	R10 899.00	R10 899.00
21	Internet 1:1 200Mb/s Uncapped & Unshaped	R15 749.00	R15 749.00	R15 749.00	R15 749.00	R15 749.00
22	Internet 1:1 500Mb/s Uncapped & Unshaped	R26 799.00	R26 799.00	R26 799.00	R26 799.00	R26 799.00
23	Internet 1:1 1000Mb/s Uncapped & Unshaped	R37 999.00	R37 999.00	R37 999.00	R37 999.00	R37 999.00
TOTAL						
TOTAL FOR YEAR 1, 2, 3, 4 & 5						R6 779 760.00

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 MUNISIPALITEIT VANGEORGE

DIRECTORATE OF  
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PRICING SCHEDULE G – Wireless Point to Point						
Nr	Description	Total price per month (inclusive of VAT) Year 1 Period ending 30 June 2025	Total price per month (inclusive of VAT) Year 2 1 July 2025 to 30 June 2026	Total price per month (inclusive of VAT) Year 3 1 July 2026 to 30 June 2027	Total price per month (inclusive of VAT) Year 4 1 July 2027 to 30 June 2028	Total price per month (inclusive of VAT) Year 5 1 July 2028 to 30 June 2029
24	Wireless Point to Point Links 200Mb/s below 2km	R7 999.00	R7 999.00	R7 999.00	R7 999.00	R7 999.00
25	Wireless Point to Point Links 200Mb/s above 2km to 8km	R10 999.00	R10 999.00	R10 999.00	R10 999.00	R10 999.00
26	Wireless Point to Point Links 200Mb/s above 8km to 16km	R12 999.00	R12 999.00	R12 999.00	R12 999.00	R12 999.00
27	Additional Static / Live Internet IP Addresses	R1 500.00	R1 500.00	R1 500.00	R1 500.00	R1 500.00
<b>TOTAL</b>						
<b>TOTAL FOR YEAR 1, 2, 3, 4 &amp; 5</b>						<b>R1 919 820.00</b>

PRICING SCHEDULE H – EXPRESS ROUTE						
Nr	Description	Total price per month (inclusive of VAT) Year 1 Period ending 30 June 2025	Total price per month (inclusive of VAT) Year 2 1 July 2025 to 30 June 2026	Total price per month (inclusive of VAT) Year 3 1 July 2026 to 30 June 2027	Total price per month (inclusive of VAT) Year 4 1 July 2027 to 30 June 2028	Total price per month (inclusive of VAT) Year 5 1 July 2028 to 30 June 2029
28	Express Route 50 Mbps (Uncapped & Unshaped)	R8 999.00	R8 999.00	R8 999.00	R8 999.00	R8 999.00
29	Express Route 100 Mbps (Uncapped & Unshaped)	R12 999.00	R12 999.00	R12 999.00	R12 999.00	R12 999.00
30	Express Route 200 Mbps (Uncapped & Unshaped)	R16 499.00	R16 499.00	R16 499.00	R16 499.00	R16 499.00
31	Express Route 500 Mbps (Uncapped & Unshaped)	R27 949.00	R27 949.00	R27 949.00	R27 949.00	R27 949.00
32	Express Route 1 Gbps (Uncapped & Unshaped)	R32 499.00	R32 499.00	R32 499.00	R32 499.00	R32 499.00
33	Express Route 2 Gbps (Uncapped & Unshaped)	R54 559.00	R54 559.00	R54 559.00	R54 559.00	R54 559.00
34	Express Route 5 Gbps					

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	(Uncapped & Unshaped)	R119 940.00				
35	Express Route 10 Gbps (Uncapped & Unshaped)	R147 200.00				
36	Express Route 40 Gbps (Uncapped & Unshaped)	R239 900.00				
37	Express Route 100 Gbps (Uncapped & Unshaped)	R679 800.00				
38	Additional Static / Live Internet IP Addresses	R1 500.00				
<b>TOTAL</b>						
<b>TOTAL FOR YEAR 1, 2, 3, 4 &amp; 5</b>						<b>R80 510 640.00</b>

  
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Haarlem

PRICING SCHEDULE I – Internet 1:1

Nr	Description	Total price per month (inclusive of VAT) Year 1 Period ending 30 June 2025	Total price per month (inclusive of VAT) Year 2 1 July 2025 to 30 June 2026	Total price per month (inclusive of VAT) Year 3 1 July 2026 to 30 June 2027	Total price per month (inclusive of VAT) Year 4 1 July 2027 to 30 June 2028	Total price per month (inclusive of VAT) Year 5 1 July 2028 to 30 June 2029
33	Internet 1:1 10Mb/s Uncapped & Unshaped	R6 151.00	R6 151.00	R6 151.00	R6 151.00	R6 151.00
34	Internet 1:1 20Mb/s Uncapped & Unshaped	R6 800.00	R6 800.00	R6 800.00	R6 800.00	R6 800.00
35	Internet 1:1 50Mb/s Uncapped & Unshaped	R8 599.00	R8 599.00	R8 599.00	R8 599.00	R8 599.00
42	Internet 1:1 100Mb/s Uncapped & Unshaped	R10 899.00	R10 899.00	R10 899.00	R10 899.00	R10 899.00
43	Internet 1:1 200Mb/s Uncapped & Unshaped	R15 749.00	R15 749.00	R15 749.00	R15 749.00	R15 749.00
44	Internet 1:1 500Mb/s Uncapped & Unshaped	R26 799.00	R26 799.00	R26 799.00	R26 799.00	R26 799.00
45	Internet 1:1 1000Mb/s Uncapped & Unshaped	R37 999.00	R37 999.00	R37 999.00	R37 999.00	R37 999.00
<b>TOTAL</b>						
<b>TOTAL FOR YEAR 1, 2, 3, 4 &amp; 5</b>						<b>R6 779 760.00</b>



PRICING SCHEDULE K – Express Route						
Description	Total price per month (inclusive of VAT) Year 1 Period ending 30 June 2025	Total price per month (inclusive of VAT) Year 2 1 July 2025 to 30 June 2026	Total price per month (inclusive of VAT) Year 3 1 July 2026 to 30 June 2027	Total price per month (inclusive of VAT) Year 4 1 July 2027 to 30 June 2028	Total price per month (inclusive of VAT) Year 5 1 July 2028 to 30 June 2029	
Express Route 50 Mbps (Uncapped & Unshaped)	R8 999.00	R8 999.00	R8 999.00	R8 999.00	R8 999.00	
Express Route 100 Mbps (Uncapped & Unshaped)	R12 999.00	R12 999.00	R12 999.00	R12 999.00	R12 999.00	
Express Route 200 Mbps (Uncapped & Unshaped)	R16 499.00	R16 499.00	R16 499.00	R16 499.00	R16 499.00	
Express Route 500 Mbps (Uncapped & Unshaped)	R27 949.00	R27 949.00	R27 949.00	R27 949.00	R27 949.00	
Express Route 1 Gbps (Uncapped & Unshaped)	R32 499.00	R32 499.00	R32 499.00	R32 499.00	R32 499.00	
Express Route 2 Gbps (Uncapped & Unshaped)	R54 559.00	R54 559.00	R54 559.00	R54 559.00	R54 559.00	
Express Route 5 Gbps						

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	(Uncapped & Unshaped)	R119 940.00				
57	Express Route 10 Gbps (Uncapped & Unshaped)	R147 200.00				
58	Express Route 40 Gbps (Uncapped & Unshaped)	R239 900.00				
59	Express Route 100 Gbps (Uncapped & Unshaped)	R679 800.00				
<b>TOTAL</b>						
<b>TOTAL FOR YEAR 1, 2, 3, 4 &amp; 5</b>						<b>R80 510 640.00</b>


  
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